The Patient is the Wildcard!

Nevada

Workers' Compensation Educational Conference September 7, 2023



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Dr. Christopher Hill, Jackson, Wyoming

You could have an absolute perfectly done surgery, textbook, everyone's high-fiving at the end of the case, "Boy, that couldn't have gone better." You could have an absolute surgical success and have an absolute clinical failure, and that could be for many reasons.

The Optimized Patient, p. 80

THE PATIENT IS A WILD CARD

Everyone providing patient care knows the path to an optimal recovery, except the injured worker

Ignorant about recovery challenges

Expecting guidance that doesn't exist

Progress and wins are unrecognized

Even motivated workers can get discouraged and give up

Injured workers want to get better, they just don't know how.

For years we have marketed health care in this country with the notion that this pill or that procedure will fix your ills. People have been disengaged from their own recovery.



Does anyone question that the patient is the wild card in the recovery process?

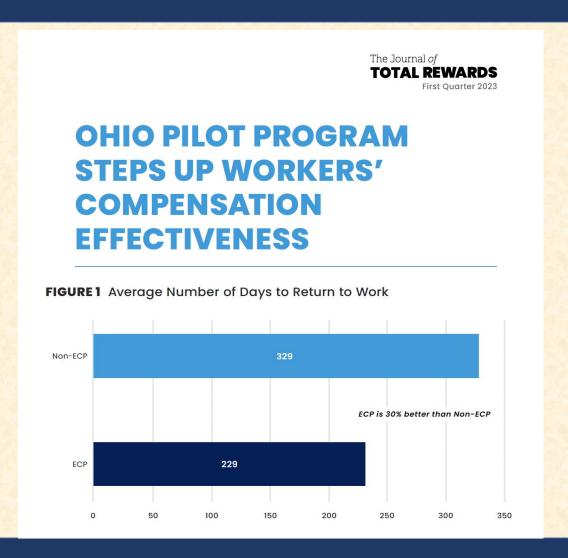
REALIGNING OUR PERSPECTIVE



OPTIMIZING THE INJURED WORKER

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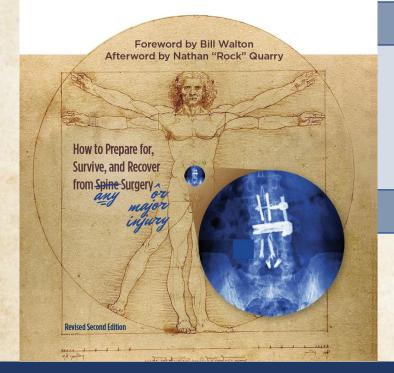
A recent Ohio study focused on knee injuries found that their beta "Enhanced Care Program (ECP)" reduced the duration of workers' claims. Ohio saved millions of dollars over the 3-year period studying 1,198 injured workers. The program included a limited education component for the injured worker.



THE OPTIMIZED PATIENT BOOK



Harvey Warren



Harvey Warren wrote "The Optimized Patient" to share what he learned preparing for and recovering from multiple spine surgeries. The book has been revised to include tips and information relevant to all surgeries and major injuries.

Our founders have all survived and thrived after a major surgery.

THE OPTIMIZED OUTCOME APPROACH

Patient education focuses on the "Four Pillars of Recovery"









Safety training before an injury is required – what about education after an injury?

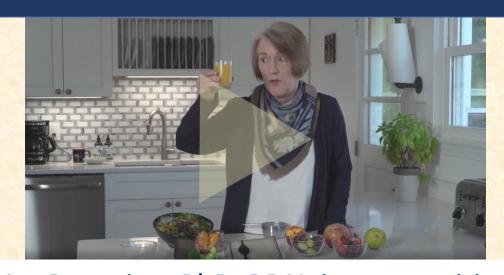
THE MINDSET DIFFERENCE



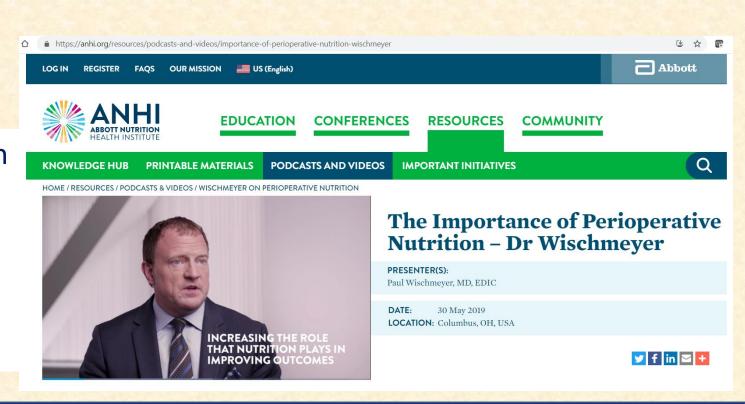
My dad was in the Air Force because he always wanted to fly. He passed on and got his wish. In my whole life, I respected the nobility, dignity and courage of the Native Americans and I always wanted to wear warpaint/makeup and play native drums. Because I had a coach, I went into open heart surgery without any fear and with Elton John's *Don't Go Breakin' My Heart* playing loudly on the iPhone. I optimized my opportunities. I trained in the gym for it, I ate every meal for it and I totally believed in it. My coach, a fifty-year friend, told me, "You've got this." And he was more than right. I did indeed have it. Because attitude is everything, after all.

Three weeks after surgery, my surgeon could not believe how spectacularly I was healing. I'm on my way to a strong guided recovery. I have become the optimized patient. And you can do it too.

VALUE OF PROPER NUTRITION



Kay Bruening, PhD, RDN, is our nutrition specialist and is a leading voice on "foods that heal" and Enhanced Recovery After Surgery. There is a nutrition-based approach to achieving better surgical outcomes.



ACTIVITY AND PROPER REST

My personal observation, having worked with Mr. Warren through his 5 recoveries, is that whatever his process, he has repeatedly come out at the head of the curve for recovery times for patients his age, or any age. In my 27 years as a physical therapist, I would agree that the patient really is the "wildcard" in the recovery process. An uneducated and uncoached injured person will not recover as fast as those who are "coached" and kept focused on their role in their recovery process.

PATTI SOGAARD, PT, Owner Advanced Orthopedic Physical Therapy Harvey Warren has completed a 15-week physical therapy treatment post op left partial TKA 2/2/2023. Physical Therapy consisted of manual therapy, therapeutic exercise for strengthening, gait re-training and neuromuscular re-education. He has met one of two goals of reaching left knee flexion at 125 deg and has achieved adequate quadriceps strength of 4/5 for discharge.

Allison Niederee , PT, DPT
Doctor of Physical Therapy
South Bay Kaiser Permanente
5/23/2023 8:39 AM
(110 days post op v 229 days or 329 days)

Program Participants receive a weekly call from a recovery guide to engage, encourage and empower.

"You need a coach. Someone who has already been to where you want to go. You also need a team to support you in that goal."

BILL WALTON, spine surgery patient

EDUCATIONAL SUPPORT



Optimized Video Files



Optimized Introduction Video



Week 1 - Welcome & Archive



Week 2 - Need for Optimized



Joseph McClendon III- The Walk



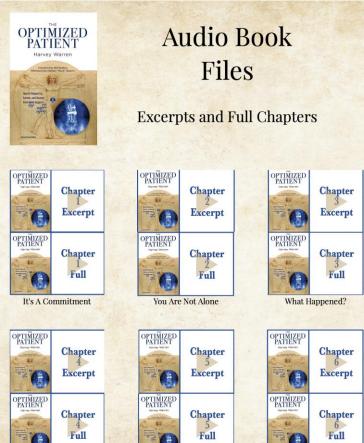
Cooking Essentials



Week 3 - Celebrate Wins

OutcomeMD Introduction

Week 1 - Gut Health



Fear and Denial

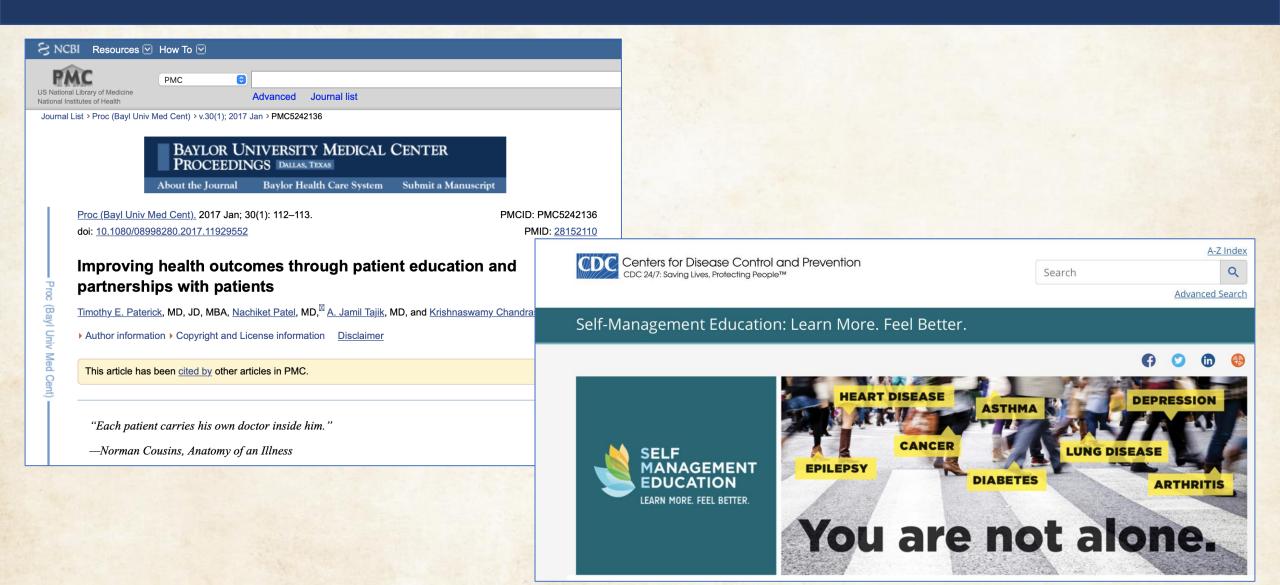
The Surgeon's Perspective





What Are My Options?

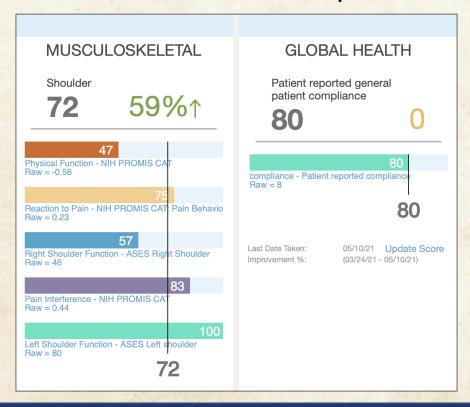
THE EFFICACY OF EDUCATION

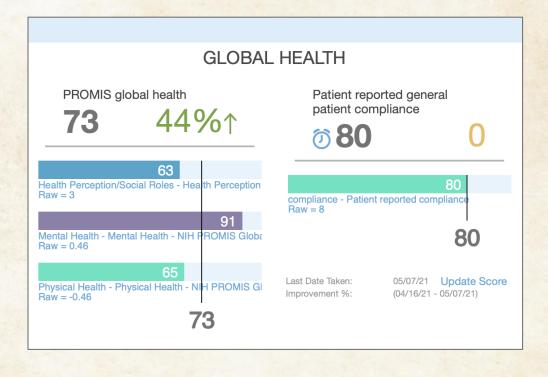


MEASURING RESULTS



We partner with OutcomeMD to provide a self-assessment tool to track recovery results, specific to the injury/surgery





Our current group in Texas is showing improved results.

HOW THE PROGRAM WORKS

MONDAY – Motivational video delivered via e-mail

WEDNESDAY – Educational e-mail featuring audio clips from The Optimized Patient

FRIDAY – Nutritional information and meal plan delivered via e-mail

WEEKLY – Live call with a Recovery Guide

BI-WEEKLY – Self-Assessment tracking completed to measure recovery progress

WHO CAN WE HELP?

- Individuals preparing for major surgery (4+ weeks prior to surgery if possible)
- Individuals recovering from a major surgery
- Individuals receiving any of the following:
 - Anesthesia
 - Antibiotics
 - Opioids
- Individuals readmitted to repair a failed procedure
- Individuals who could benefit from an improved diet
- Injured workers with a major injury expected to be off work for four weeks or longer
- Any individual who is stalling in their recovery and/or needs additional encouragement and support

PROGRAM BENEFITS FOR PAYERS = LOWER COSTS

Help with proper preparation for a scheduled surgery / Early warning if injured worker condition worsens

Receive self-reported progress updates on injured worker's recovery

Minimize "hand-holding" by case manager for less severe injury cases

Help keep claims from "going off the rails" with frequent interaction and encouragement of injured worker

Keep injured worker focused on recovery

Dr. Melissa Tonn, OccMD beta tested the Optimized Program

Non-subscriber employers in Texas



2022 Comp Laude Award Winner Physician Category

OccMD reports 10-30% improvement over similar

IT MATTERS TO INJURED WORKERS

"It was the support that I got. The concern for my recovery was very important."

Chester W. - Optimized Outcome Solutions Participant

"Yeah, I don't want to be that person, at 35, that got injured and never went fully back to work."

Victoria G. - Optimized Outcome Solutions Participant

OUR TEAM

FOUNDERS



Brian Allen



Harvey Warren Douglas Amend



EDUCATORS

- **The state of the state of the**
- ★ Blair Singer (author "Little Voice Mastery", internationally recognized speaker)
- **Bill Walton** (spine patient, sports broadcaster, former NBA star)
- **Nathan "The Rock" Quarry** (spine and multiple surgery patient, former MMA champion)
- **Kay Bruening, PhD, RDN, FAND** (nutrition researcher, University Professor)
- **Guillaume Sabbadin** (French celebrity chef)

CONTACT US

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